

FUTURING SMART ENERGY

4Q 2020 Review & Outlook

LS[▶]**ELECTRIC**



Disclaimer

This presentation material is prepared for investors' reference, based on data that have not been filed with the financial supervisory commission.

Actual business performance may not necessarily be consistent with the projections herein, as a result of unexpected changes in the market environment and other conditions.

The financial information in this document are consolidated earnings results based on K-IFRS.

I . Results & Outlook

4Q 2020 Total Results

Sales 610bwn (YoY 89bwn decreased), Operating Profit 33bwn (YoY 11bwn decreased)

Sales and Operating profit decrease by Electric Infra Segment

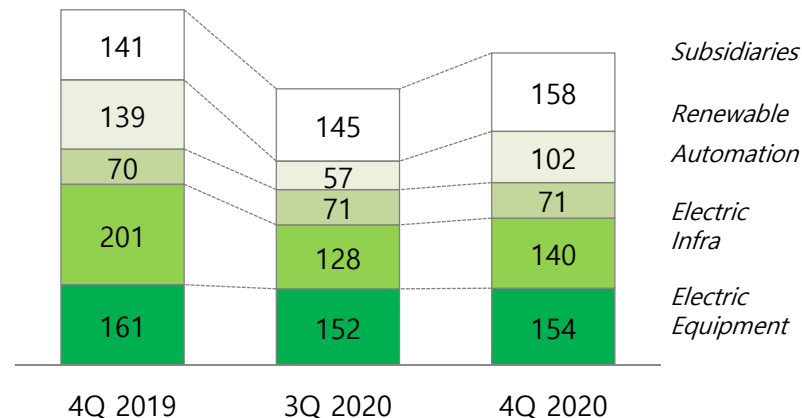
Income Statement

(unit : bwn)

Segment	4Q 2019	3Q 2020	4Q 2020	YoY	QoQ
Sales	699	559	610	△89	52
Operating Profit	43	22	33	△11	11
Profit before tax	22	29	34	13	5
Net income	13	19	21	8	2

Sales Breakdown by Business

(unit : bwn)



* Subsidiaries includes LS Metal, LS Sauter, LS Mecapion, LSIS Wuxi, LSIS Dalian and LS-Vietnam

** Convergence Business includes Trans SOC, Solar, Smart-Grid and EV components.

*** Sales of subsidiaries are before the consolidated adjustments.

3Q 2020 Financial Position

Total assets 2,540bwn (YoY 2bwn increased)

Total Liabilities/Equity Ratios 80%, Debts/Total Assets Ratios 23% (stable financial structure)

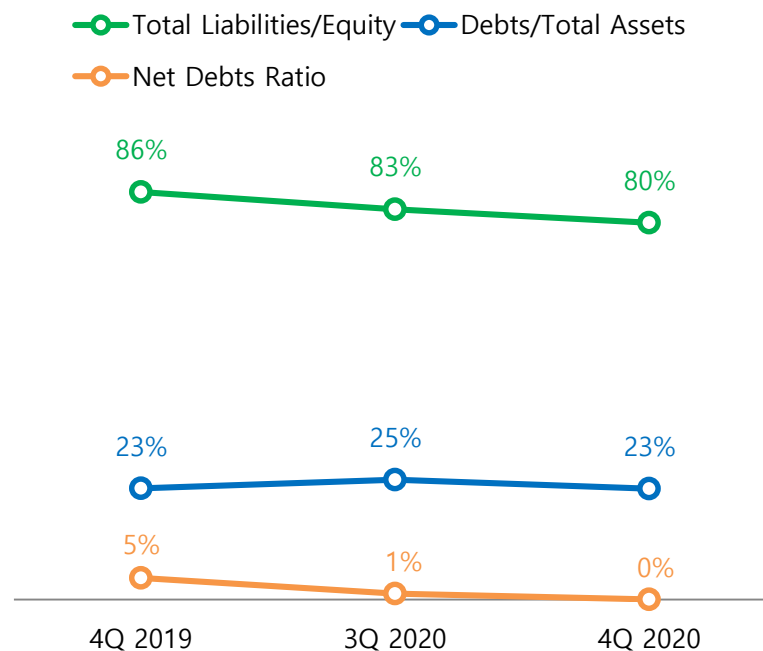
Financial Statement

(unit : bwn)

Segment	4Q 2019	3Q 2020	4Q 2020	YoY	QoQ
Total Assets	2,538	2,549	2,540	2	△9
Current Assets	1,667	1,673	1,650	△17	△23
Cash & cash equivalent	535	629	683	149	54
Total Liabilities	1,175	1,153	1,127	△49	△26
Debts	596	646	595	△1	△51
Net Debts	62	17	△88	△150	△105
Equity	1,363	1,396	1,413	51	17

Financial Ratios

(unit : %)

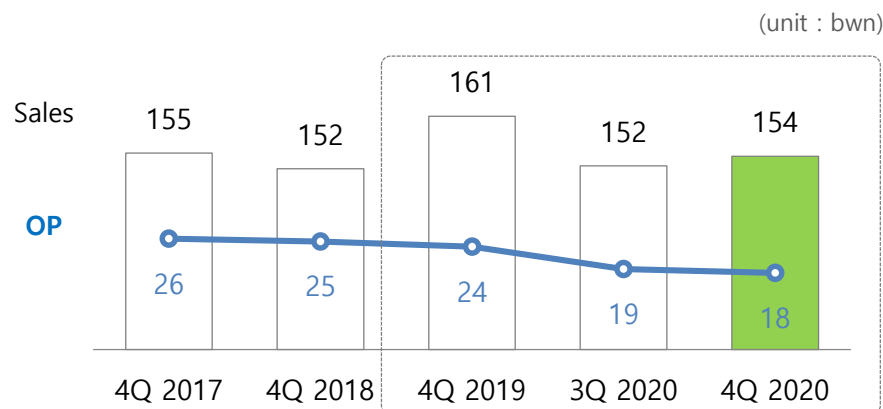


Business Results & Outlook

Electric Equipment – Sales decreased in Overseas mkt (South East Asia)

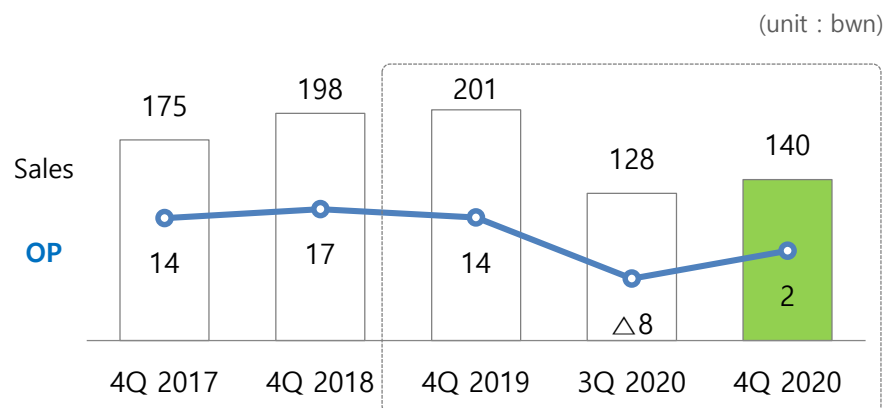
Electric Infra – Sales decreased due to Domestic and Overseas mkt (Major Company)

Electric Equipment



- Sales decreased YoY 4%, OP decreased YoY 26%
 - Sales decreased Overseas mkt
 - OP decreased due to Sales decreased and Currency effect
- Sales recovered in Global mkt (1th Quarter)
 - Boosted sales in Vietnam mkt

Electric Infra



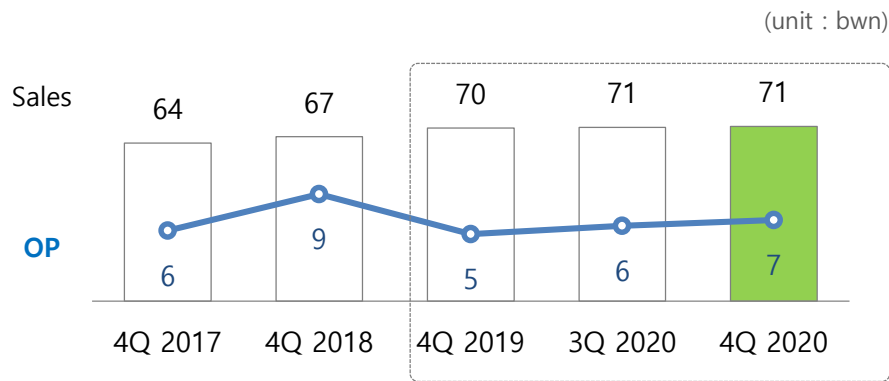
- Sales decreased YoY 30%, OP decreased YoY 86%
 - Domestic and Overseas sales decreased in Major Company
- Expecting Investment in KEPCO and Battery business

Business Results & Outlook

Automation – Sales increased in Domestic mkt (Machinery mkt)

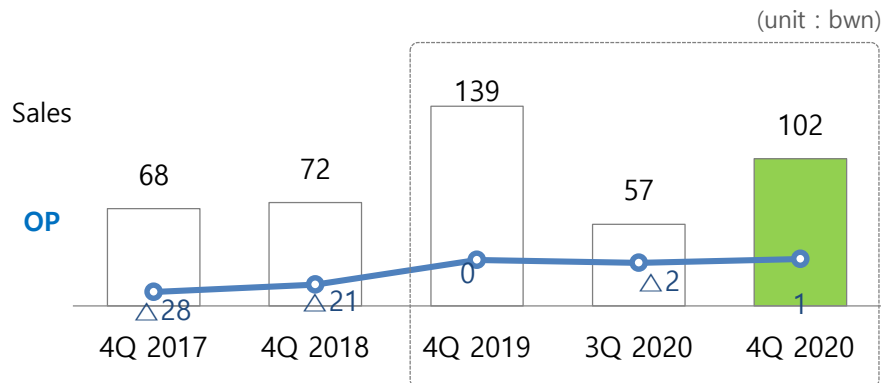
Renewable - Sales decreased in Smart-Grid(ESS)/Solar, Sales increased in Railway System

Automation



- Sales increased YoY 1%, OP increased YoY 21%
 - Sales increase in Domestic mkt (Machinery)
 - Sales decreased in Overseas
- Sales Boost in New mkt(Semiconductor/Car)

Renewable Business



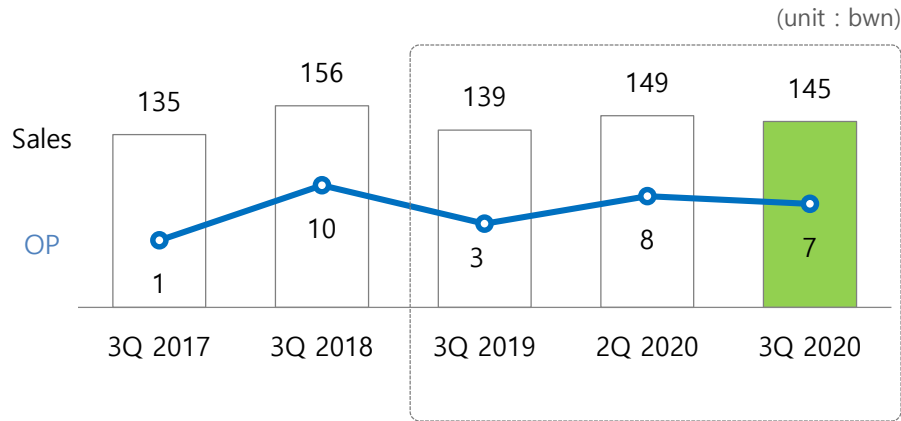
- Sales decreased YoY 26%, OP increased YoY 308%
 - Sales increased Smart-Grid (ESS)
 - Profit increased by EV
- Sales Boost in Solar/EV components Business

Business Results & Outlook

LS Mecapoin – Sales/Profit increased

Sales/Profit increased in China Business

Subsidiaries



- Sales increased YoY 12%, OP increased YoY 302%

- LS Metals sales increased

- Sales recovered in China business

- Sales Boost in LS Metals Vina

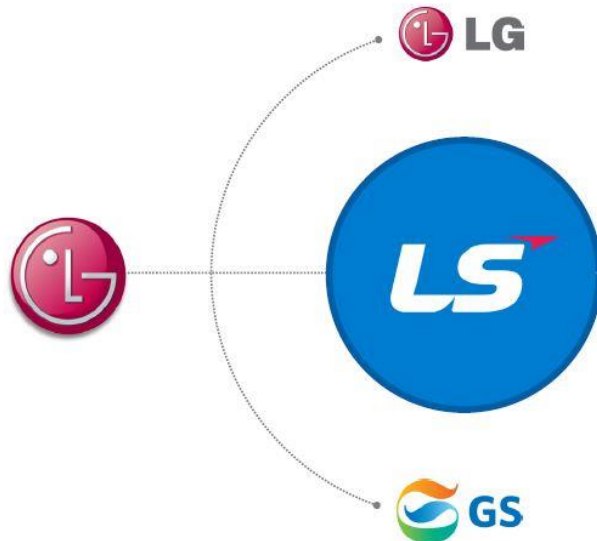
- Sales Boost in LS Mecapoin

II. Company & Business Introduction

Growing into a World's Best from the Nation's First!

Leading company in the industrial electric, electronics, materials and energy field following its separation from LG in 2003

LS History



Leader in Power Solutions, Automation & Green Business

The Leading Company in the Power Distribution & Automation Industry

The first to build a Smart Grid, Green Village and Green Factory

Founded	1974
Sales	2,403billion(KRW)
Employees	3,256
Headquarters	LS Tower, Gyeonggi-do, Korea
Plants	Total 8 Plants
Overseas subsidiaries	China, Vietnam, Japan, etc.
Overseas branches	USA, Europe, Russia, Vietnam, etc.

(As of 2017)



1. A History of Challenging the Future (1970's ~ 2007)

1970's '74 Jul. Established Goldstar Instrument & Electrical Co., Ltd

1980's '87 Mar. Established Goldstar Industrial Systems Co., Ltd.



2007 Feb. Opened Marketing Subsidiary in Dubai

2005 Mar. Renamed from LG to LS Industrial Systems
Sep. Constructed the Electric & Automation equipment factory in Wuxi, China



2003 Nov. Disaffiliated from LG Group, joined LS Group

2001 Jun. Constructed Dalian factory

2000 Sep. Established high-voltage testing agency

1990's '94 Jul. Listed Goldstar Industrial Systems on the Korea Stock Exchange

'95 Feb. Renamed from Goldstar to LG Industrial Systems (LGIS)

'95 Sep. LGIS merged Goldstar I&E & Goldstar Mechanical & Electrical

'99 Apr. LGIS merged LG Metal

'99 Aug. Sold copper smelting, Vending Machine, Elevator & Escalator unit

2. Shifting the strategy to growth paradigm (2007 ~ 2012)

- 2008**
- Apr. Relocated its headquarters to Anyang LS Tower
 - Sep. Received the Korea Best Company Award (Electricity & Cable industry category)
 - Oct. LS Industrial Systems(currently LSIS) Opened R&D Center in Shanghai, China



- 2009**
- Mar. Published the Green Business Vision
 - Oct. Share in Mecapion acquired
 - Oct. European sales corporation established

- 2012**
- May. completed a EV Relay factory in Cheongju, Korea
 - Jun. Awarded the Best Korean Company Grand Award
 - Dec. Selected as one of the Top 100 Global Innovators by Thompson Reuters
 - Dec. US and Chinese patent acquired for smart meter technology

- 2011**
- Oct. Completed the Busan HVDC Plant
 - Nov. Included in the Fortune Korea's 500 Fastest Growing Companies
 - Nov. Selected as one of the Top 100 Global Innovators by Thompson Reuters



- 2010**
- Jan. LS Power Semittech J/V established
 - Feb. LS Sauter established
 - Apr. LS Metal spun off from LSIS and newly established LS Metal
 - Apr. Construction of Busan plant completed
 - May. LS Hogae Electric established in China
 - May. LS Industrial Systems(currently LSIS) got the largest number of Green Certification as the first company in Korea
 - Jul. LS Industrial Systems(currently LSIS) opened R&D Center in Beijing, China

3. Challenging for the future of Smart Energy (2013 ~ 2015)

- 2013**
- Apr. Awarded the Great Place to Work Award for 2 consecutive years
 - May. MOU with China's Dongfang Group for developing green automobile parts
 - May. Concluded contract for the transfer of HVDC technology, and partnered with KAPES and Alstom
 - Jun. Awarded the Best Korean Company Grand Award
 - Oct. Selected as one of the Top 100 Global Innovators by Thompson Reuters
 - Nov. Awarded the 39th Korea National Quality Grand Award
 - Dec. Won the 500 million Trade Tower Award

- 2015**
- Jan. Declared value-based management
 - Mar. Newly constructed R&D campus in Anyang



- 2014**
- Jan. Launched new strategic automation product lines for A&D
 - May. LSIS Vice Chairman Ja-kyun Koo Received Gold Tower Order of Industrial Service Merit
 - May. Won the World's Largest Order for Smart Grid Project in Iraq
 - Jun. Awarded the Best Korean Company Grand Award for 7 consecutive years
 - Jul. Marked the 40th anniversary of the foundation
 - Sep. Ranked number one in the Korean Standard – Quality Excellence Index for 2 consecutive years
 - Nov. Selected as one of the Top 100 Global Innovators by Thompson Reuters

3. Challenging for the future of Smart Energy (2016~)

2016 Mar. Anyang R&D Campus acquired BEMS certification for the first time in Korea.

Sep. Selected as the best business in automobiles in terms of KS-QEI for four years in a row.

Sep. Anyang R&D Campus certified as the first business that established ESS (Emergency Support



2017

Feb. Named one of the world's top 100 businesses in patent applications in Europe.

Jun. Named Best Business in Korea for ten consecutive years.

Sep. Won a prize from the Minister of Trade, Industry, and Energy as a praiseworthy business in strategic items.

Oct. Finished the work for the construction of the largest (28MW) PV plant in Chitose, Hokkaido, Japan.

Dec. Finished the work for the construction of a 3MW floating PV plant on Cheongpungho lake, the largest of its kind in Korea.

2018

Jan. Selected as one of the world's top 100 innovative businesses.

Apr. Finished the work for the construction of MW ESS-linked PV plant at the Hwamyeong Water Treatment Plant in Busan.

Dec. Acquires ESS Unit of North America's ESS Leader Parker-Hannifin

2019

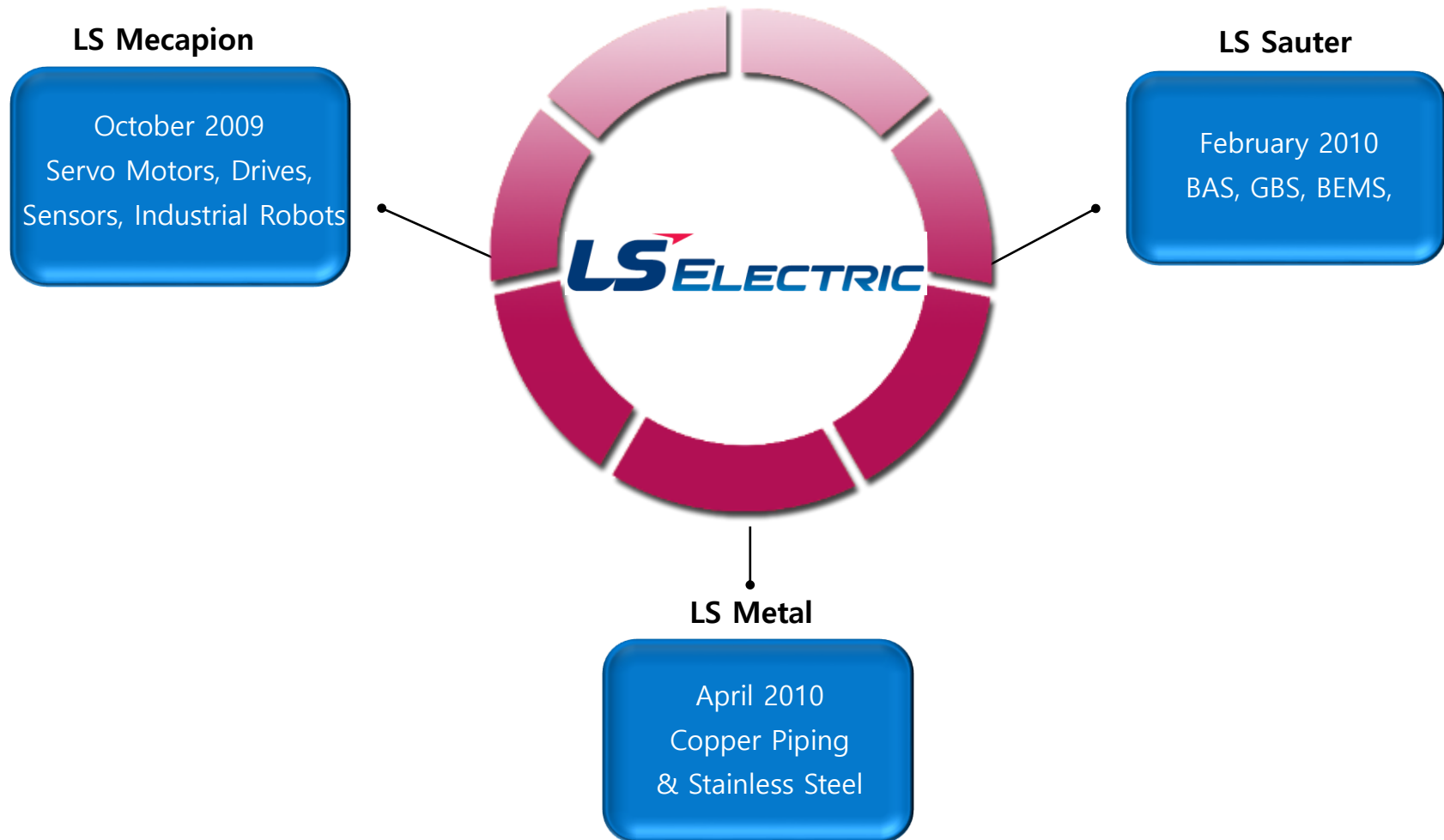
Feb. Selected as one of the world's top 100 innovative businesses.

Jun. Finished the work for the construction of 18MW Megasolar plant in Hanamizuki, Japan.

2020

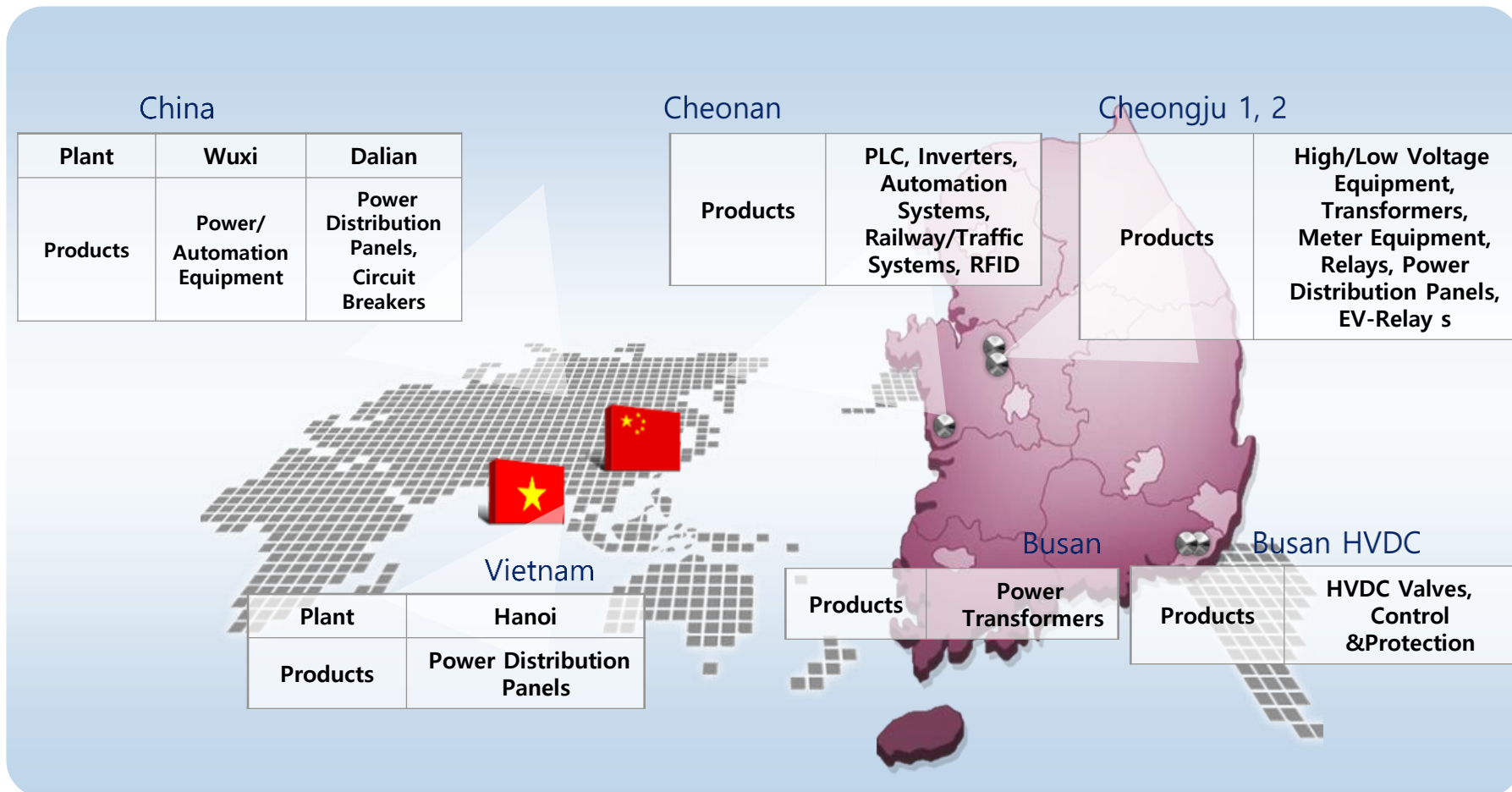
Jun. Turkey sales corporation established.

Strengthening the Business Portfolio through M&As



We manufacture high-quality products in nine plants around the world

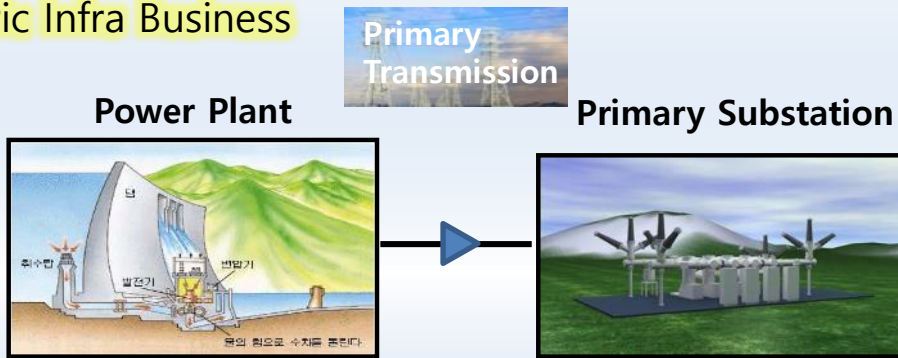
- Domestic: 5 Plants (Cheongju 1 & 2, Cheonan, Busan, Busan HVDC)
- Overseas: 3 Plants (China: Dalian, Wuxi / Vietnam: Hanoi)



Business Introduction

Leading Provider of Total Electric Power, Automation & Green Business Solutions

Electric Infra Business



Ultra-high voltage power transmission & distribution system equipment such as gas insulated switchgear (GIS)

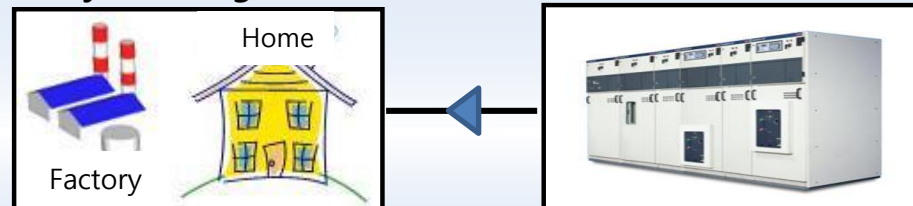
< Main Products >

- Gas Insulated Switchgear (GIS)
- Power Transformers
- Remote Monitoring & Diagnosis Equipment
- HVDC
- Switchgear (SWGR)



Electric Equipment Business

Factory/Building/Household



Top low and medium voltage electrical equipment for electricity users

<Main Products>

- Vacuum Circuit Breakers (VCB)-MV
- Air Circuit Breakers (ACB)
- Molded Case Circuit Breakers (MCCB)
- Magnetic Contactors (MC)



Business Introduction

Automation Business

Factory / Building (FA/PA)



Discrete Automation



Process Automation



Building Automation

From simple automation control to large-scale manufacturing facilities and process control, LSIS provides the optimal solutions to diverse industrial fields.

< Main Products >

- Variable Frequency Drive
- PLC (Programmable Logic Controller)
- HMI (Human Machine Interface)
- Servo Drive & Motor
- DCS (Distributed Control System)
- RTU (Remote Terminal Unit)

Renewable Business



Smart Grid



Green Car Solution



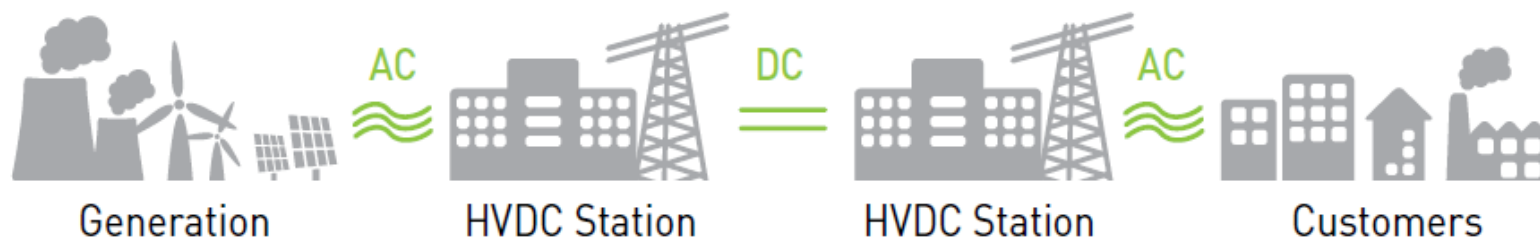
Photovoltaic System



Railway System

HVDC

HVDC system converts AC to DC to transmit long distance and then converts back again to AC to connect with the AC grid with very low loss



Long Distance Transmission with Lower Cost

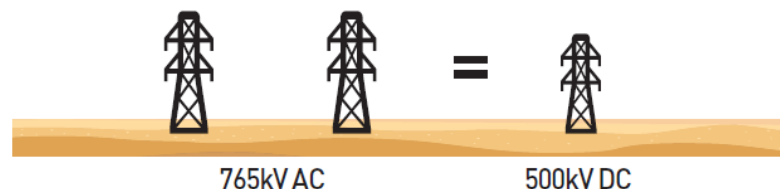
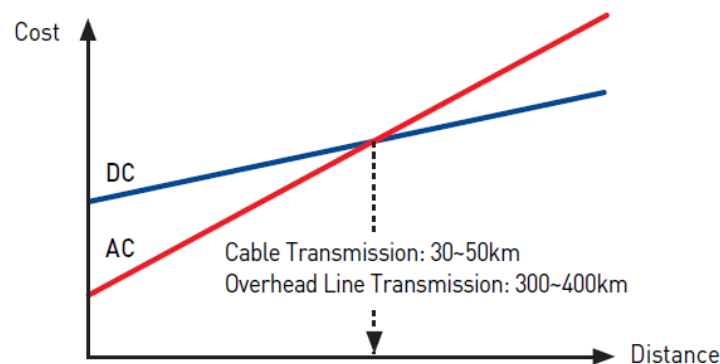
HVDC is the only option for the overhead transmission longer than 300km or submarine/underground 40km thanks to DC characteristics.

Eco-friendly Transmission

HVDC system has lower environmental impact because it requires fewer overhead lines comparing to AC system. The technology is also the key component in the future energy system based on renewable energy sources.

Optimal Grid Management

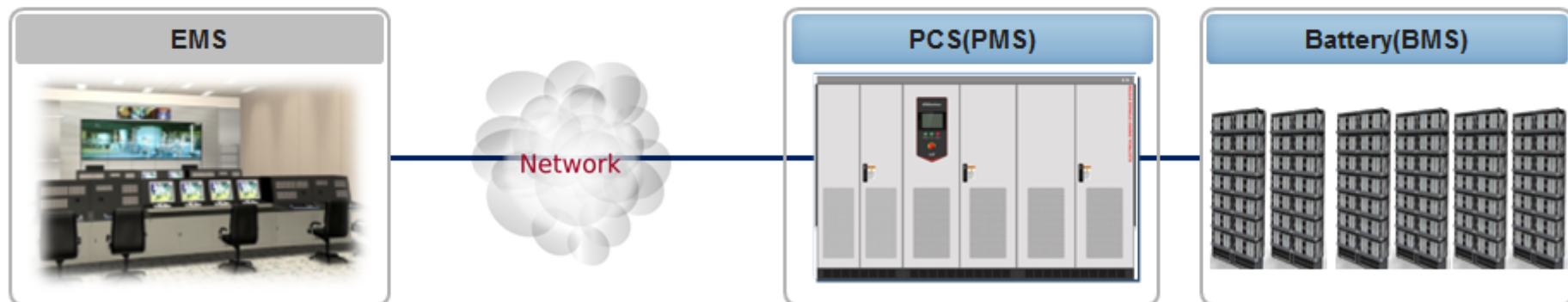
HVDC can directly interconnect load centers with huge energy sources efficiently. Therefore, negative impact on the grid is minimized. HVDC also improves the performance of AC grid by means of additional controllability.



ESS Applications

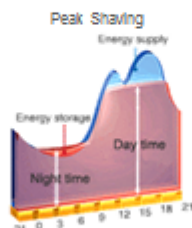
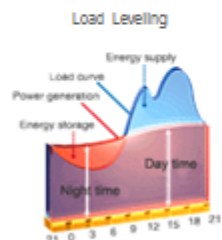
ESS(Energy Storage System) includes PCS(Power Conversion System) and battery, and make an efficient way of use electricity power

Concept of ESS



Function of ESS

➤ Peak Shaving, Load Leveling



➤ Renewable Energy Smoothing



➤ Frequency Regulation



• EMS : Energy Management System

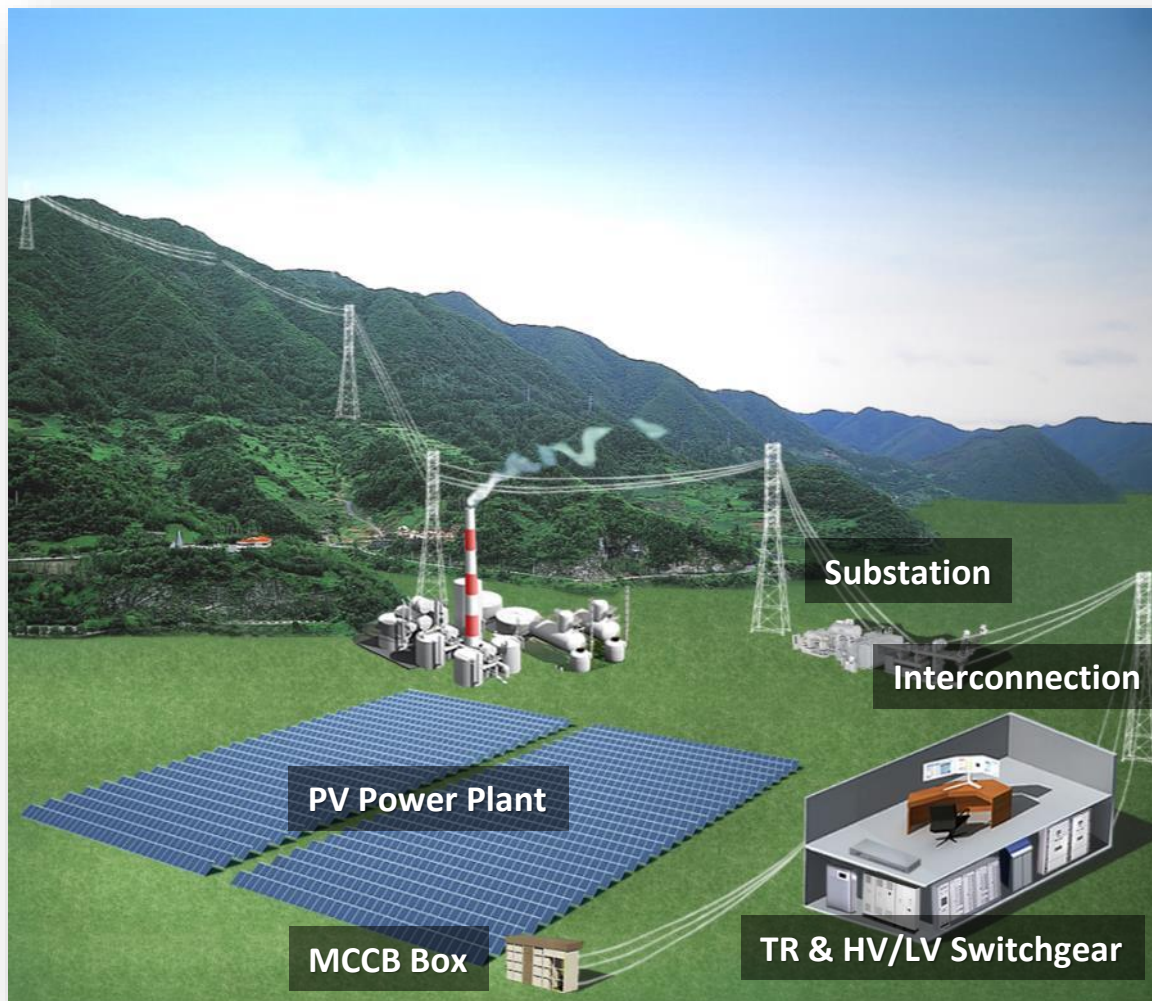
• PCS : Power Conditioning System

• PMS : Power Management System

• BMS : Battery Management System

PV Power Plant

We provide total solution for PV Power Plant. In addition to PV products, we can provide customers with all kinds of electric power equipment manufactured by LS ELECTRIC.



System Components

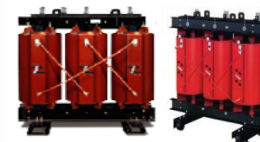


PV Power System

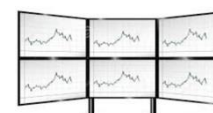
- Module
- Inverter
- Balance of System



- HV Switchgear
- MV Switchgear
- LV Switchgear



Transformer



Monitoring(SCADA)

III. Appendix

Appendix 1. Condensed Statement

Income statement

(unit : bwn, %)

Segment	4Q 2019	3Q 2020	4Q 2020	YoY	QoQ
Sales	699	559	610	△12.7%	9.2%
Cost of Sales	△576	△459	△503	△12.6%	9.6%
Gross Profit	123	99	107	△13.4%	7.7%
(%)	(17.6%)	(17.8%)	(17.5%)	-	-
SG&A	△80	△77	△74	△7.4%	△4.1%
Operating Profit	43	22	33	△24.5%	49.7%
(%)	(6.2%)	(3.9%)	(5.3%)	-	-
Non-OP and Loss	△22	7	2	△107.9%	△76.0%
Profit before tax	22	29	34	58.4%	18.9%
Net Income	13	19	21	64.8%	12.4%
(%)	(1.8%)	(3.4%)	(3.5%)	-	-
EBITDA Margin	7.0%	8.8%	8.5%	-	-

Statements of Cash Flows

(unit : bwn)

Segment	'19.4Q	'20.4Q	YoY
Cash and cash equivalents at the beginning of year	456	535	79
Cash Flows From Operating Activities	216	289	73
Cash Flows From Investing Activities	△79	△84	△6
Capex	△60	△73	△14
R&D	△8	△5	2
Others	△11	△6	5
Cash Flows From Financing Activities	△58	△55	3
Effect of exchange rate changes on cash and cash equivalents	△1	△0	0
Cash and cash equivalents	535	683	149

Statement of Financial position

(unit : bwn, %)

Segment	4Q 2019	3Q 2020	4Q 2020	QoQ	YoY
Total Assets	2,538	2,549	2,540	0%	△0%
Current Assets	1,667	1,673	1,650	△1%	△1%
Cash&Cash Equivalents	535	629	683	28%	9%
Inventories	196	182	177	△10%	△3%
Other Current Assets	936	862	790	△16%	△8%
Non-Current Assets	871	876	891	2%	2%
Tangible Assets	554	554	557	1%	1%
Intangible Assets	114	106	104	△8%	△2%
Other Non-Current Assets	204	216	229	12%	6%
Total Liabilities	1,175	1,153	1,127	△4%	△2%
Current Liabilities	754	617	644	△15%	4%
Short-term borrowings	197	147	136	△31%	△7%
Non-Current Liabilities	422	537	483	14%	△10%
Long-term borrowings	399	499	459	15%	△8%
Equity	1,363	1,396	1,413	4%	1%
Current Ratio	221%	271%	256%	16%	△6%
Equity/Total Assets	54%	55%	56%	4%	2%
Total Liabilities/Equity	86%	83%	80%	△8%	△3%
Net debts Ratio	5%	1%	△6%	△238%	△608%

Appendix 2. Results for the past 4 years

HQ

(unit : bwn)

Segment				17					18					19					20					Y-o-Y (4Q)
				1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	
HQ	Electric Equipment	Sales	Domestic	115	111	109	100	435	111	107	106	95	419	109	103	105	102	418	108	107	103	103	421	2%
			Overseas	59	61	56	55	230	52	56	50	57	215	52	68	64	60	244	60	61	49	51	222	△15%
		Total		173	172	165	155	665	163	163	156	152	634	161	171	169	161	662	169	168	152	154	643	△4%
		Operating Profit		40	36	37	26	139	34	32	30	25	121	31	35	34	24	125	32	31	19	18	100	△26%
	Electric Infra	Sales	Domestic	90	106	131	120	447	134	115	107	161	516	90	115	113	169	487	118	134	110	115	476	△32%
			Overseas	41	40	38	55	174	30	44	23	37	134	30	39	35	32	136	40	33	19	26	117	△20%
		Total		130	147	169	175	621	164	159	130	198	650	120	154	148	201	623	158	167	128	140	593	△30%
		Operating Profit		0	2	13	14	29	14	10	4	17	45	1	0	△1	14	13	5	8	△8	2	8	△86%
	Automation	Sales	Domestic	48	49	51	44	193	54	56	48	49	207	44	47	47	51	188	49	52	55	55	210	8%
			Overseas	24	24	26	20	94	26	21	21	18	86	21	21	19	20	81	22	18	16	16	72	△19%
		Total		72	73	77	64	287	80	78	69	67	293	65	68	66	70	269	71	70	71	71	282	1%
		Operating Profit		8	10	12	6	36	11	12	9	9	40	5	6	7	5	23	6	7	6	7	26	21%
	Renewable Business	Sales	Domestic	26	36	31	52	145	32	90	68	56	246	25	24	33	118	199	101	68	42	73	285	△38%
			Overseas	23	26	24	15	89	16	27	23	16	82	16	16	5	21	57	12	△3	14	29	52	40%
		Total		48	63	55	68	234	48	117	91	72	328	40	39	38	139	256	113	65	57	102	337	△26%
		Operating Profit		△14	△9	△8	△28	△60	△8	1	△3	△21	△31	△9	△5	6	0	△6	△3	△17	△2	1	△21	308%
	Subtotal	Sales	Domestic	278	303	322	317	1,220	330	369	328	360	1,388	267	289	298	439	1,293	376	360	310	346	1,392	△21%
			Overseas	146	151	145	145	587	124	148	117	128	518	118	144	123	132	517	134	109	98	122	463	△8%
		Total		425	454	467	461	1,807	455	517	445	489	1,905	386	432	421	571	1,810	510	469	408	468	1,855	△18%
	Operating Profit			34	38	53	18	143	50	55	39	30	175	28	36	46	44	155	41	30	15	28	113	△36%

Appendix 2. Results for the past 4 years

Subsidiaries

(unit : bwn)

Segment				17					18					19					20					Y-o-Y (4Q)
				1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	
Subsidiaries	LS Metal	Sales	Domestic	34	37	41	43	156	39	41	33	40	153	43	43	42	45	174	37	40	44	40	161	△11%
			Overseas	49	39	37	43	167	48	38	38	46	169	31	38	25	29	123	46	40	37	42	166	47%
		Total		83	76	79	85	323	87	79	71	85	322	75	81	68	74	297	83	80	82	82	326	11%
		Operating Profit		0	△0	△1	1	△0	△0	△0	1	1	2	△2	2	△0	1	1	0	2	0	△1	2	△181%
	Subsidiaries (Korea)	Sales		16	22	19	16	72	15	15	17	13	59	10	15	9	13	46	16	18	14	16	63	20%
		Operating Profit		1	3	2	1	7	2	2	1	△0	4	△1	△1	△1	△1	△4	0	1	1	1	3	192%
	Subsidiaries (China)	Sales		39	45	38	48	170	39	82	63	41	225	57	61	57	44	220	34	44	42	52	173	19%
		Operating Profit		1	3	0	3	6	1	10	8	△2	16	5	9	5	1	20	1	4	5	3	14	417%
	Subsidiaries (Vietnam)	Sales		0	0	0	0	0	4	6	6	13	29	6	10	5	10	30	4	7	8	7	26	△25%
		Operating Profit		0	0	0	0	0	0	0	0	1	1	0	0	△1	0	1	△1	0	0	△0	△1	△232%
	Subtotal		Sales	138	143	135	149	565	145	182	156	152	636	147	167	139	141	594	137	149	145	158	588	12%
			Operating Profit	2	6	1	4	13	3	12	10	△1	23	3	10	3	1	17	1	8	7	3	19	302%

Consolidated

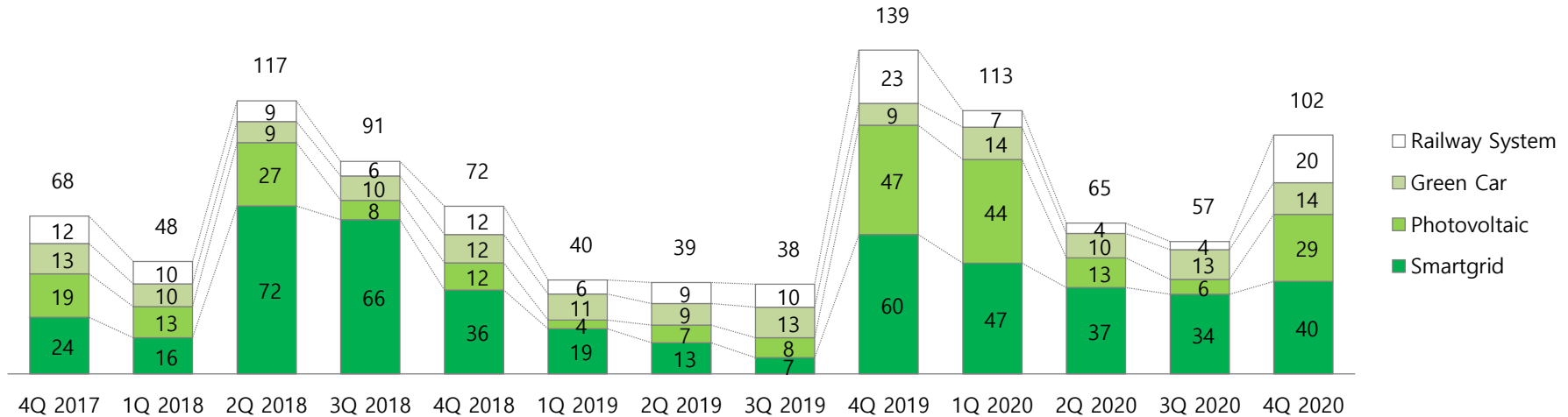
(unit : bwn)

Segment				17					18					19					20					Y-o-Y (4Q)
				1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total	
Consolidation adjustment for Sales				△3	△9	△11	△5	△29	△8	△39	1	△10	△56	△14	△18	△11	△13	△57	△11	△20	6	△15	△40	△21%
Consolidation adjustment for OP				0	△0	1	1	3	2	△2	4	3	7	△2	△3	3	△1	△3	△2	1	0	2	1	213%
Total Sales				559	588	591	605	2,344	592	661	602	630	2,485	519	581	548	699	2,347	636	598	559	610	2,403	△13%
Total Operating Profit				36	44	55	23	158	55	65	53	32	205	29	43	53	43	169	40	39	22	33	134	△25%

Appendix 3. Sales details for Convergence & Subsidiaries

Convergence

(unit : bwn)



Subsidiaries

(unit : bwn)

